

## CURRICULUM SCHEDULE

# 2027 ENTREPRENEURIAL FELLOWS CLASS



University of  
Pittsburgh®

Institute for Entrepreneurial  
Excellence

- |           |                                                                                                                                               |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| JAN<br>20 | Building a Strategic Foundation is the Key to Success <b>FULL DAY SESSION</b>                                                                 |
| FEB<br>10 | Six Keys to Clarify, Simplify and Achieve your Vision: <i>An introduction to the Entrepreneurial Operating System (EOS)</i> <b>NEW COURSE</b> |
| MAR<br>3  | Leadership Competency: <i>Practices and Styles</i>                                                                                            |
| APR<br>14 | Human Resources Management for Competitive Advantage <b>FULL DAY SESSION</b>                                                                  |
| MAY<br>12 | Designing Collaborative Organizations <b>NEW COURSE</b>                                                                                       |
| JUN<br>16 | Strategic Financial Insight for Business Leaders <b>NEW INSTRUCTOR</b> <b>FULL DAY SESSION</b>                                                |
| SEP<br>15 | Understanding Technical Business Decision Making                                                                                              |
| OCT<br>13 | Developing the Ultimate Sales Machine <b>FULL DAY SESSION</b>                                                                                 |
| NOV<br>10 | Legal Business Overview: <i>What You Must Know to Keep Your Business Running Smoothly</i>                                                     |
| DEC<br>8  | Marketing Strategies for Your Business + Graduation Dinner & Ceremony                                                                         |

All classes are held at Hotel Indigo, 329 Technology Dr., Pittsburgh, PA 15219. Parking is available.