



Institute for Entrepreneurial Excellence
University of Pittsburgh
Joseph M. Katz Graduate School of Business



Small Business Development Center
University of Pittsburgh

Helping businesses start, grow, and prosper.

First Floor Wesley W. Posvar Hall

Pittsburgh, PA 15260

412.648.1542

www.sbdcc.pitt.edu

2008 Programs

PROGRAM

LOCATIONS

DATE(S)

The First Step:

Mechanics of Starting a Small Business

Thinking of starting a small business? Get the financing you need, learn about business structures, access helpful resources and understand the forms that will allow you to establish your business. **No cost to attend.**

Pittsburgh, PA

University of Pittsburgh
Mervis Hall
412.648.1542
7:30 - 10:00 am

2008

| | |
|-------------|--------------|
| January 11 | July 11 |
| February 15 | August 8 |
| March 7 | September 12 |
| April 18 | October 10 |
| May 16 | November 14 |
| June 13 | December 5 |

The Second Step:

Developing A Business Plan

Most financing options require a solid business plan. Learn all you need to know about operational and production planning, conducting market research, and creating financial spreadsheets to attract funding for your business. **Cost: \$25.**

Pittsburgh, PA

University of Pittsburgh
Mervis Hall
412.648.1542
7:30-10:00 am

2008

| | |
|-------------|--------------|
| January 25 | July 25 |
| February 29 | August 29 |
| March 28 | September 26 |
| April 25 | October 31 |
| May 30 | November 11 |
| June 27 | December 12 |

Washington, PA

Comfort Inn Hotel
237 Meadowlands Blvd.
724.627.9054
8:00—10:00 a.m.

March 26
June 4

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Waynesburg, PA

Fort Jackson Building,
Suite 150
19 South Washington St.
724.627.9054
8:00—10:00 a.m.

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March 20
May 15
July 17
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November 20

Washington, PA

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The Heinz Endowments



pennsylvania
DEPARTMENT OF COMMUNITY
& ECONOMIC DEVELOPMENT



U.S. Small Business Administration



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